

# Real Impact Group

---

CE CLASSES/COURSE CREATION/VIDEO TRAININGS/WORKSHOPS/COACHING

*Bringing customized education to our students.*

## Jennifer Hannigan

INSTRUCTOR

### About Jennifer:

Jennifer Hannigan is the owner of Hannigan Realty, LLC, where she empowers clients through real estate education and expertise. Her unique background combines military discipline, advanced training in psychology (Master's degree from the University of Cambridge), and over 20 years of roots in the Emerald Coast community.

After being stationed at Eglin Air Force Base, Jennifer fell in love with the area and invested in Emerald Coast real estate. She channels her psychology background and military experience into her approach to real estate—understanding people, solving problems, and building lasting relationships. Beyond her business, Jennifer is committed to strengthening her community through active involvement with local nonprofits and outreach initiatives.

### Classes

- Meeting the Needs of Challenging Clients (3 CE, FR)
- Basic Negotiating Skills for Today's Real Estate Professional (4 CE, FR)
- Be the Expert: Avoiding Errors & Increasing Efficacy (3 hrs pending CE)
- The Psychology of Real Estate: Putting Yourself in Your Clients Shoes (2 hrs pending CE)
- Self Care for the Real Estate Pro (90 min no CE)

**What students are saying:**

*Jennifer has a rare gift for blending professionalism with approachability, ensuring that her students and peers walk away both informed and inspired.*

-SB

*An incredible instructor whose passion for educating and making our industry better shines through in every session. -NB*

### Contact

1742 S Woodland Blvd #168

DeLand, FL 32720

T: 386.320.9373

E: TheRealImpactGroup@Gmail.com

www.TheRealImpactGroup.com

